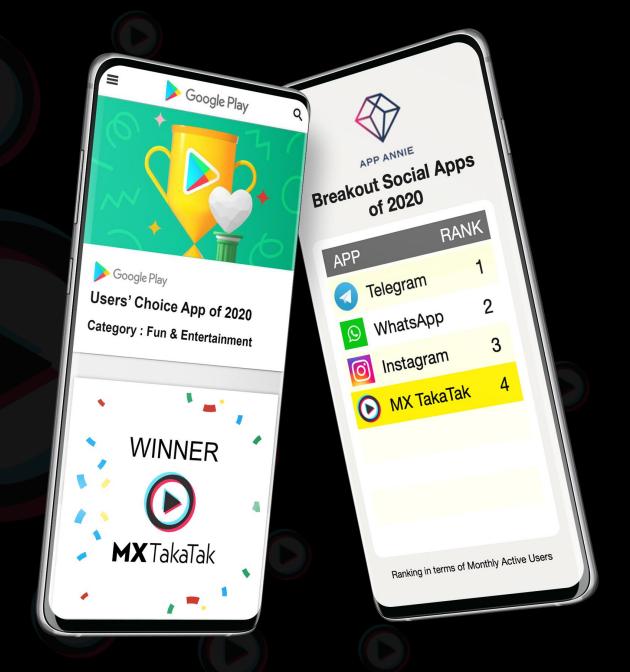




## TOPPING THE CHART!



<sup>\*</sup> Includes app that are classified under entertainment categories within iOS and Google Play | Source: The era of consumer A.R.T.

<sup>\*\*</sup> App Annie 2020 India HQ Top 10 Overall Publishers by Downloads | Source: App Annie 2020 Indonesia Top 10 Entertainment Apps by MAU

#### **INDIA'S NO. 1 SHORT VIDEO APP**





MX TAKATAK APP Full service short video app

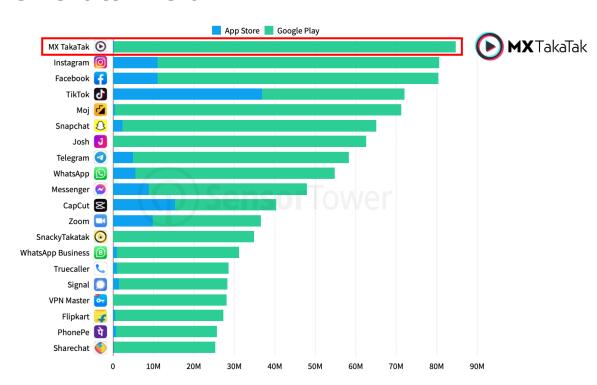


MX PLAYER APP Everytainment app





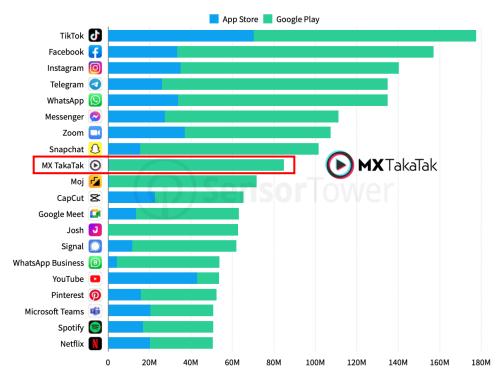
#### **Overall - Asia**



15

Q1 Apps by Asia Downloads

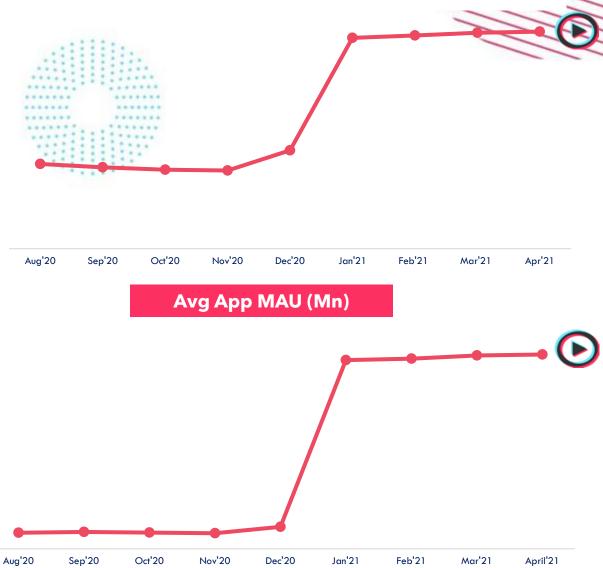
#### **Overall - Worldwide**



Q1 Apps by Worldwide Downloads

6

### NO. 1 SHORT VIDEO APP



**Avg Monthly App TimeSpent (Mn mins)** 

## 2.6 BN+ DAILY VIDEO VIEWS



27Mn+ DAUS 150Mn+ MAUS



450Mn minutes daily engagement



350Mn+
Cumulative Installs



1.1 Bn+
Cumulative
video downloads

Source : App Annie

#### **ENGAGING AUDIENCES ACROSS DEMOGRAPHICS**



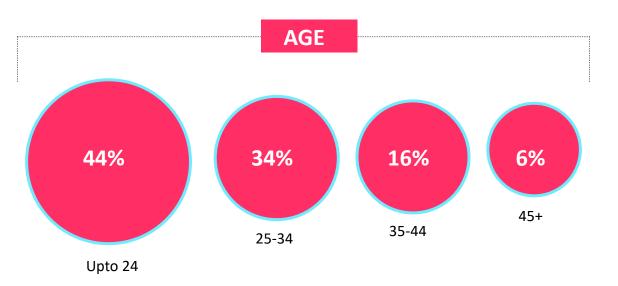
MX Takatak's exponential growth is being driven by India's fastest growing demographic segment, the Millennials, with pan-India representation and a strong female to male ratio.

## Loved by millennials



44%+

of users are younger than 24 years





Source: MX TakaTak

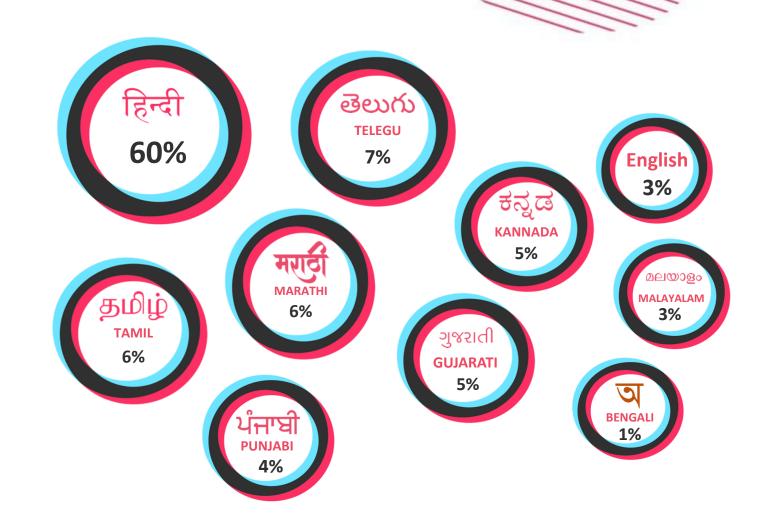
#### **ENGAGING AUDIENCES ACROSS INDIA**



## TOP 20 CITIES

- Delhi
- 2. Lucknow
- 3. Patna
- 4. Pune
- 5. Kolkata
- 6. Jaipur
- 7. Ahmedabad
- 8. Indore
- 9. Mumbai
- 10. Hyderabad
- 11. Bengaluru
- 12. Guwahati
- 13. Ludhiana
- 14. Jodhpur
- 15. Chennai
- 16. Nagpur
- 17. Raipur
- 18. Chandigarh
- 19. Surat
- 20. Machhagaon

#### **CONTENT CONSUMPTION**





### MX TAKATAK CONTENT

#### **INDIA'S FAVOURITE CELEBS ON TAKATAK**























#### **CELEBRITY LIVE STREAMING**







#### **INDIA'S TOP INFLUENCERS**



ANGEL RAI 14.6 M



NISHA GURAGAIN 13.7 M



YASHI TANK 13.5 M



KHUSHI CHOUDHARY

13.1 M



AYUSH YADAV 13.1 M



GIMA ASHI 12.4 M



SALONI MITTAL 12.2 M



RUGEES VINI 9.4 M



SOMYA 12 M



KHAN RIZWAN 7.9 M



LUCKY DANCER 9.9 M



AASHIKA BHATIA 9 M



VICKY JOHN 4.5 M



MUKESH JAISWAL 5.3 M



WISH RATHOD 8.2 M



AVNEET KAUR 8.2 M



MELVIN LOUIS

2 M

#### TRAINED BY NASACADEMY.

#### **PROFESSIONALLY GENERATED CONTENT**



Dedicated **Cricket-themed house** to empower top creators to collaborate and create cricket themed content during IPL season.



MX Fame House is a reality show hosted on MX Player. Influencers with most number of collaborations, videos and best talent would win the title of "Fame Creator Of The Season"



Super Fame Opportunity for creators to collab with top creators and reach millions of new fans daily . Assistance from MX TakaTak Creative & Styling Crew to produce top-notch content



**India's first Digital Dance championship** 

Event will be conducted in three rounds and winners will be selected by jury consisting of celebrity judge & top KOL's

#### **KHELTAKATAK**

#### Official Short Video Partner of 7 IPL Teams | Exclusive IPL Content | Weekly Challenges

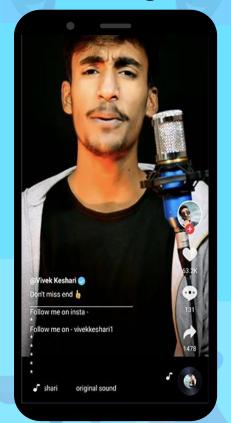


#KhelTakTak on MX TakaTak enables users to catch their favorite cricketers at their candid best off the pitch, giving them a chance to get up-close and personal with their favorite cricket players through a live meet-and-greet as well as the chance to win some exciting merchandise as part of the in-app challenges.

#### **TOP UGC CATEGORIES**



#### **Acting**

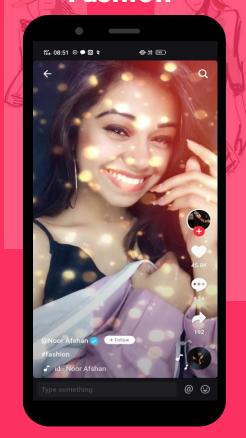




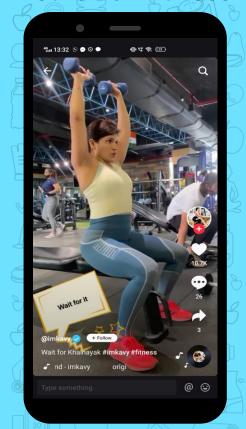
#### **Dance**



#### Fashion



#### **Health & Fitness**



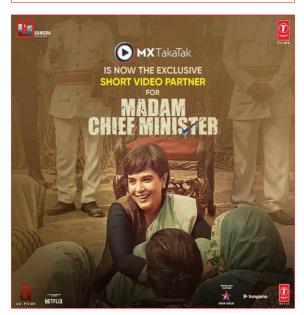
#### **MOVIE TIE-UPS**



















# MEDIA OPPORTUNITIES FOR BRANDS

#### **HIGH PERFORMING AD ASSETS**



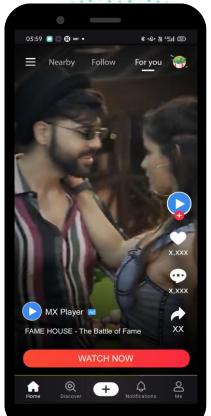
#### THE TOP VIEW

#### **HASHTAG CHALLENGE**

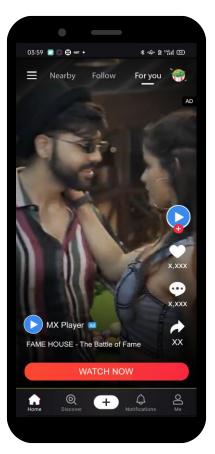


**1.Before Transition** 

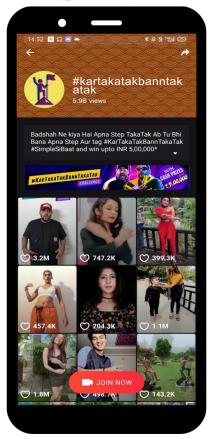
2.Post Transition



67% MXTakaTak MX TakaTak SEASON 1 - THE BATTLE OF FAME OFFICIAL TRAILER MX Player Ma FAME HOUSE - The Battle of Fame







Full screen video ad
Visible as user scrolls
Engagement options for users

First full screen Video ad when user opens app
Transitions to In-feed Video
Engagement options post transition

**Discover Page Banner** 

**Challenge Page** 

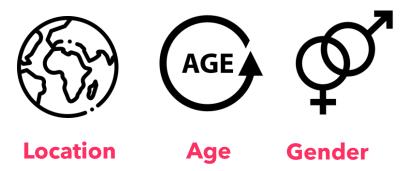
#### **TARGETING & MEASUREMENT**





All standard ad inventory can be targeted to users segmented by the below mentioned categories.

Targeting of users will be basis internal data derived from login information of users



#### **MEASUREMENT & TRANSPARENCY**

Impression, Viewability and Click Trackers
Available







#### **BRANDS ON IN-FEED VIDEO HIGH ENGAGEMENT**































#### **BRANDS ON TOP VIEW**

#### **HIGH IMPACT & ENGAGEMENT**















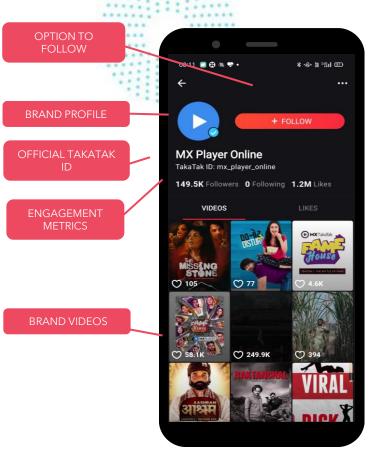




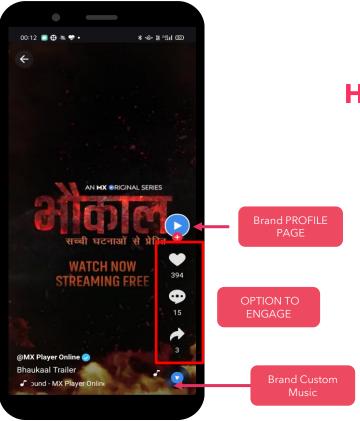


## **CONTENT HOSTING**

#### **CONTENT HOSTING**





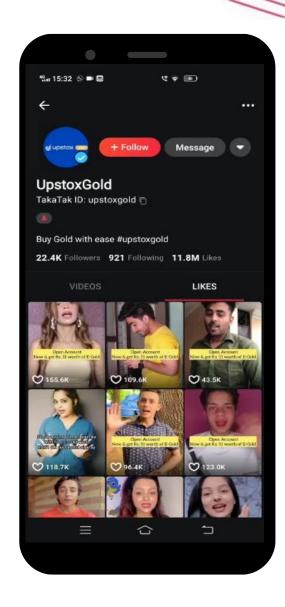


Brand Videos hosted on Takatak

#### **Host Brand Content on Verified Account**

- Brand will be offered a privileged account with verified blue tick where brand content will be hosted
- Brand videos to be positioned in Trending section of the feed to drive views
- Programming teams to push engagement KPIs for the brand

#### **CONTENT HOSTING: UPSTOX GOLD**



**OBJECTIVE:** Upstox sought to increase awareness about Digital Gold through an influencer-led activity

#### **SOLUTION:**

- 150 influencers created content educating users about Digital Gold & its functionalities
- Verified Account created for Upstox Gold for hosting videos

**CAMPAIGN DURATION:** 15 Days **CAMPAIGN PERIOD:** APR'21

#### **RESULTS:**

1.5 Bn + views generated



**W** upstox **gold** 



#### **CONTENT HOSTING: VISIT DUBAI**





**OBJECTIVE:** Dubai Tourism sought to get high engagement and reach on their content

#### **SOLUTION:**

Verified official Visit Dubai Account

**CAMPAIGN PERIOD: OCT'20** 

- Over 150 videos hosted
- 50 K followers





## THE TAKATAK HASHTAG CHALLENGE

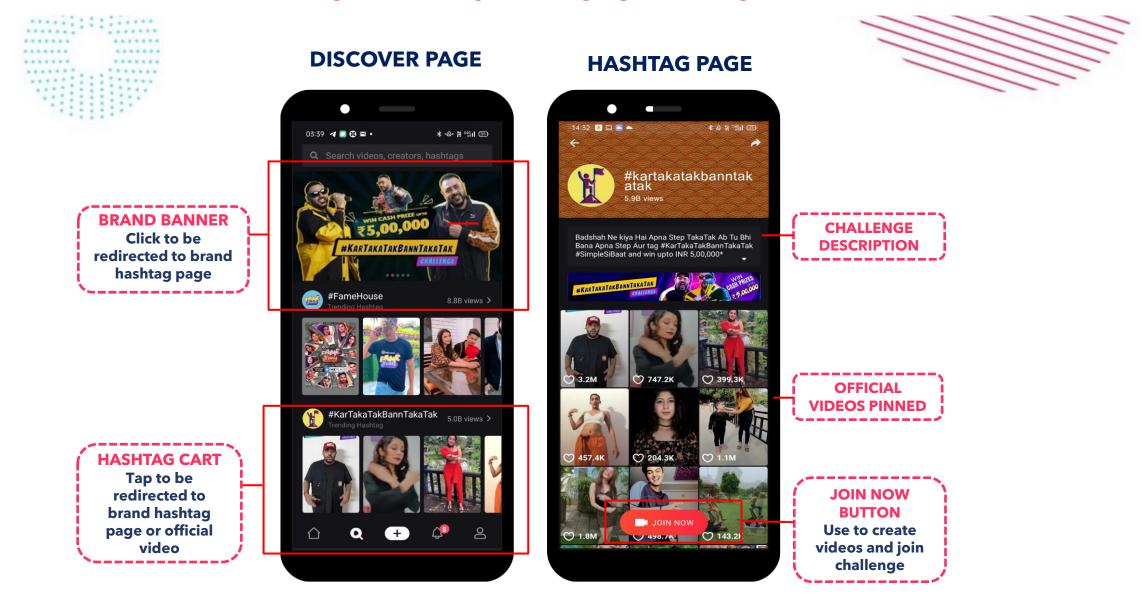
A highly engaging promotion format that invites the TAKATAK community of 50M creators to participate in a customized brand challenge using a unique hashtag and create content based on various themes.



2.
TAKATAK
HASHTAG
TENTPOLES

#### THE HASHTAG CHALLENGE

Reach the masses and drive higher recall by challenging users to generate content on a brand theme





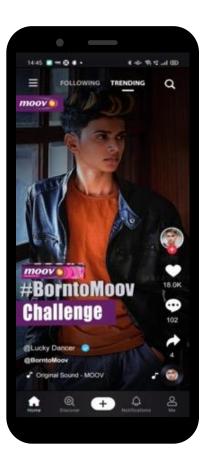
## Enhance your branded Hashtag Challenge with Customized Effects

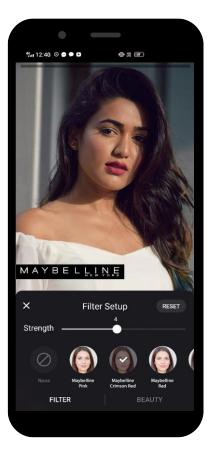
#### **CUSTOMISED EFFECTS & STICKERS**

#### Create custom effects and stickers for your brand campaign that users can use while creating content

Encourage deeper engagement and interaction | Showcase your brand's personality/product | Create a unique user experience











**Fun Custom Brand Effects** 

**Custom Brand Stickers** 



Amplify your branded Hashtag Challenge with In-feed placement & MX Carousel

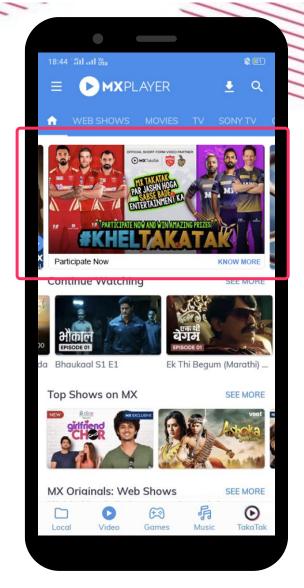
#### **INFEED PROMO**





**Interactive Full Screen Video Ad** 

#### **MX CAROUSEL**



**High Impact Carousel on MX** 



Endorse your branded Challenge with over 1000+ Key Influencers

#### **INFLUENCERS THAT CATER TO DIVERSE AUDIENCE**

MX TakaTak is home to over 1000 creators - creating content across genres and languages

**DANCE** 

**ACTING** 

**COMEDY** 

**TECH** 

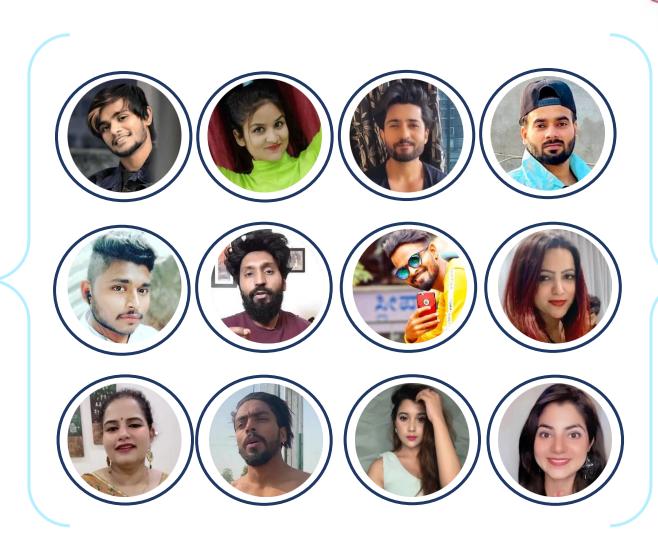
**ART** 

**MOTIVATIONAL** 

**FITNESS** 

**FASHION** 

**MAKEUP** 



HINDI

**ENGLISH** 

**TAMIL** 

**TELUGU** 

**MARATHI** 

**BENGALI** 

**GUJARATI** 

**KANNADA** 

**MALAYALAM** 



## BRAND CASE STUDIES

#### **#SwagUpwithSpark7 Challenge**



TECNO

**Click to Play** 

**OBJECTIVE:** Popularize Tecno's new Swag Up anthem and engage with TakaTak users

#### **SOLUTION:**

- Dance hashtag challenge #SwagUpwithSpark7
   where users had to dance and flaunt their swag to
   the song
- **20 top influencers** from dance & entertainment categories joined the challenge

CHALLENGE DURATION: 15 Days
CAMPAIGN PERIOD: APR'21

#### **RESULTS:**

• 1 Bn + views



#### #ChaloYehKarkeDikhao Challenge



PILOT

Click to Play

**OBJECTIVE:** Pilot pens sought to engage with audience through a doodling challenge

#### **SOLUTION:**

- Hashtag challenge #ChaloYehKarkeDikhao users had to create videos showing their doodles
- 10 influencers from art & entertainments categories joined the challenge

**CHALLENGE DURATION:** 6 Days **CAMPAIGN PERIOD:** APR'21

- 352 Mn + views
- **91 K+** likes



#### #AbNaukriPakki Challenge



waahi BS

Click to Play

**OBJECTIVE:** Waah Jobs sought to popularize their brand anthem and increase brand awareness

#### **SOLUTION:**

- Hashtag challenge #AbNaukriPakki where TakaTak users had to dance to the Waah Jobs Anthem and show their fun moves.
- 30 influencers were roped in to build content and drive the challenge

**CHALLENGE DURATION:** 9 Days **CAMPAIGN PERIOD:** MAR'21

#### **RESULTS:**

271 Mn+ views generated7.9 Mn UGC videos



#### #SaathSaathMein Challenge



**S**MU

Click to Play

**OBJECTIVE:** SMULE sought to promote their new 'Saath Saath mein' song and music video and leverage TakaTak audience to generate UGC and engagement

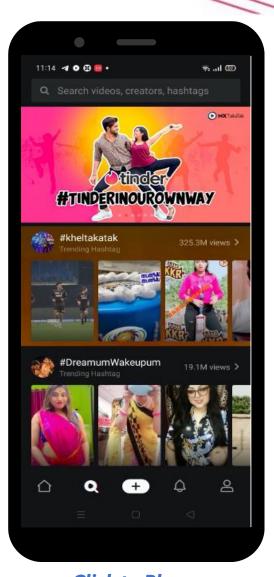
**SOLUTION:** Hashtag challenge **#SaathSaathMein** where users had to recreate the hookstep and share dance videos to the song. **30 entertainment influencers** promoted the challenge by creating dance videos recreating the hookstep

**CHALLENGE DURATION:** 10 Days **CAMPAIGN PERIOD:** DEC'20

- 171 Mn+ views generated
- 1.8 Mn+ Likes on challenge videos



#### #TinderinOurWay Challenge



**tinder** 

Click to Play

**OBJECTIVE:** Tinder sought to craft an engaging campaign to increase brand awareness

#### **SOLUTION:**

- Hashtag challenge #TinderinOurWay where users had to do a duet dance by copying the last step of their partner.
- 25 entertainment influencers were roped in to build content and drive the challenge

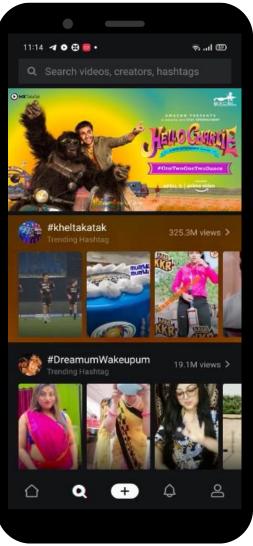
**CHALLENGE DURATION:** 6 Days **CAMPAIGN PERIOD:** DEC'20

- 202 Mn+ views generated
- 3.5 Mn+ Likes on challenge videos



#### **#OneTwoOneTwoDance Challenge**





**OBJECTIVE:** APV sought to promote their upcoming movie "Hello Charlie"

**SOLUTION:** Dance Hashtag challenge **#OneTwoOneTwoDance** where users had to recreate the hookstep and share dance videos to the song from the film. **25 entertainment influencers** promoted the challenge by creating dance videos recreating the hookstep

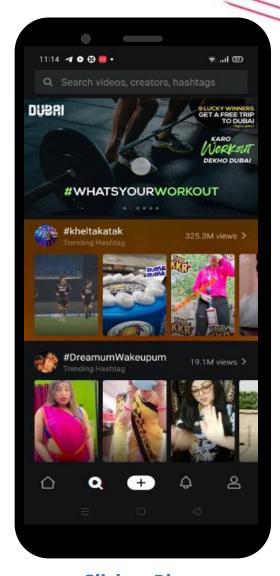
CHALLENGE DURATION: 10 Days CAMPAIGN PERIOD: APR'21

- 110 Mn+ views generated
- 3.2 Mn Likes on challenge videos





#### #WhatsYourWorkout Challenge



للسياحة Tourism

Click to Play

**OBJECTIVE:** Dubai Tourism sought to **increase brand awareness** by leveraging top influencers on TakaTak and drive UGC

**SOLUTION:** Workout challenge **#WhatsYourWorkout** where users had to create videos showing their workout. **50 top influencers** promoted the challenge by creating videos with the hashtag. 9 winners got an all expense paid trip to Dubai

**CHALLENGE DURATION:** 8 Days **CAMPAIGN PERIOD:** OCT'20

- 500 Mn+ views generated
- 5 Mn+ likes on challenge videos



#### #DimaagMatKhaoFritsKhao Challenge



**Click to Play** 

**OBJECTIVE:** Crax sought to increase brand awareness in an engaging and shareworthy manner

#### **SOLUTION:**

- Hashtag challenge #DimaagMatKhaFrittsKha where users had to lipsync to the audio.
- 3 entertainment influencers were roped in to build content and drive the challenge

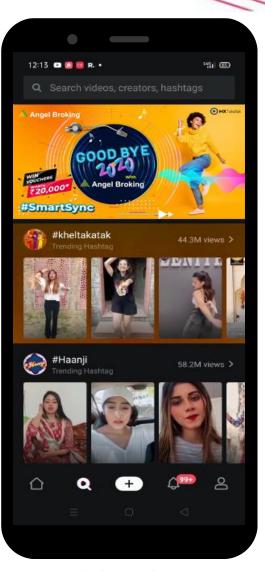
**CHALLENGE DURATION:** 6 Days **CAMPAIGN PERIOD:** FEB'21

- 20 Mn+ views generated
- 291 K Likes on challenge videos



## Angel Broking Service Truly Personalize

#### **#SmartSync Challenge**



**Click to Play** 

#### **OBJECTIVE:**

ANGEL BROKING sought to popularize their official *Goodbye* **2020** song to increase brand awareness, and use TakaTak to fuel unique and engaging UGC for the campaign

#### **SOLUTION:**

- Hashtag challenge #SmartSync where users had to create innovative videos using the Goodbye 2020 song to stand a chance to win exciting prizes.
- 13 top dance influencers were looped in to drive the challenge and make official videos.

**CHALLENGE DURATION:** 6 days **CAMPAIGN PERIOD:** DEC'20

- 14 Mn+ views generated
- 283 K Likes on challenge videos





# 2. TAKATAK HASHTAG TENTPOLES

#### **TAKATAK HASHTAG CHALLENGE LINE-UP**





#### **WORLD YOGA DAY**

**FITNESS CHALLENGE** 



#### **FATHER'S DAY**

**ACTING CHALLENGE** 



#### **MUSIC DAY**

**SINGING CHALLENGE** 



**#HEALTHYATHOME** 

**FITNESS CHALLENGE** 

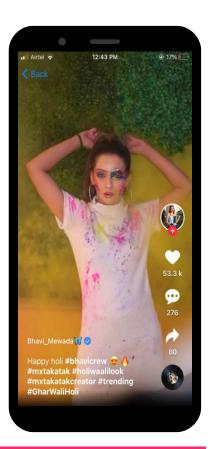
#### **TAKATAK HASHTAG CASE STUDIES**



**#MyWOWWomen** 

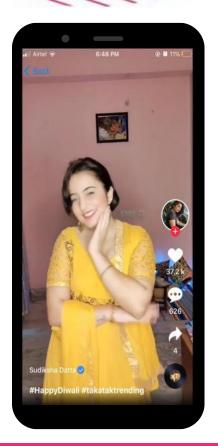
Date: Mar'21

1.8Bn+ Views



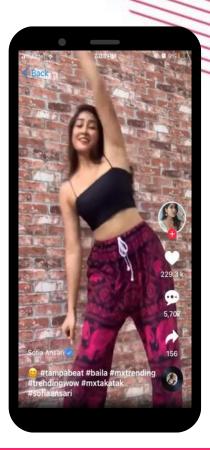
#GharWaliHoli

Date: Mar'21
2.6Bn+ Views



#HappyDiwali

Date: Nov'20
1.7Bn+ Views



#TampaBeat

Date: Oct'20
5.5Bn+ Views



**#MXTheatre** 

Date: Oct'20
5.8Bn+ Views



### LET'S CHAT..